

Dave Brody

Roseville, CA | m: +925 586 9104 | davex814@gmail.com

<https://www.linkedin.com/in/davebrody2004/> | <https://davebrody.tech/>

GLOBAL C-LEVEL TECHNOLOGY STRATEGIST | DIGITAL-TRANSFORMATION CATALYST | CLOUD & CYBERSECURITY AUTHORITY | GRC & RISK CHAMPION | DRIVING SCALABLE, HIGH-PERFORMANCE OPERATIONS

Career Profile

Strategic, growth-minded **Senior Executive** with 20+ years **steering end-to-end technology** for high-growth SaaS firms, global enterprises, and venture-backed startups. **Proven record of aligning multi-year roadmaps** with board-level objectives, **modernizing cloud & network architecture**, and hardening security through **Zero-Trust, ISO 27001, and SOC 2** programs. Expert at **building and mentoring cross-functional engineering organizations, scaling Agile/DevOps delivery** from monthly drops to continuous releases, and **translating complex technical vision** into clear business value and cost savings. A trusted executive partner **who negotiates \$MM budgets** with vendor ecosystems, **drives digital-transformation** and FinOps initiatives and **delivers data-driven results** that accelerate product innovation, revenue growth, and market differentiation.

Executive Technology - Core Competencies

- **Technology Vision & Multi-Year Road-Mapping** | align digital-transformation initiatives with corporate growth
- **Enterprise Architecture & Hybrid-Cloud Networking** | design resilient global networks and multi-cloud platforms
- **Cybersecurity Governance, Risk & Compliance** | build Zero-Trust programs and lead ISO 27001, SOC 2 audits
- **High-Performance Engineering Leadership** | recruit, coach, and retain cross-functional teams
- **Agile / DevOps Portfolio & Program Management** | deliver value through Scrum and data-driven KPIs
- **Cloud Strategy, Migration & FinOps Optimization** | drive AWS / Azure / SaaS adoption while controlling spend
- **Vendor Ecosystem & Contract Negotiation** | manage \$MM budgets and forge strategic partnerships
- **Capital & Operating Budget Ownership** | prioritize investments, create board-level business cases
- **Enterprise Service Delivery & ITSM Excellence** | implement ITIL, SDLC, and SLA frameworks
- **Incident Response, Root-Cause Analysis & Knowledge Management** | lead post-mortems, document best practices

Professional Experience

CTI, FOLSOM, CA - 2023 TO PRESENT

CTO / DIRECTOR OF IT AND SECURITY

- **Modernized service operations** by migrating on-prem Service Desk to a cloud ITSM platform, launching an employee-facing knowledge base, implementing component/label-driven ticket analytics, and standing up SLA dashboards to improve support visibility and time-to-resolution.
- **Hardened data security & endpoint posture**—migrated legacy file shares to Microsoft 365, rolled out Data Loss Prevention, RBAC and Zero-Trust controls, and deployed enterprise-grade EDR+ SASE solutions across all endpoints.
- **Elevated compliance readiness** by replacing a legacy SIEM, establishing vulnerability management and Privileged Identity Management, and guiding the organization through ISO 27001:2022 migration and SOC 2 Type I/II audits.
- **Achieved 100% Intune enrollment & secure mobility**—delivered comprehensive BYOD/MDM policies, enforced device baselines, transitioned all applicable hardware to Windows 11, and upgraded 50% of aging laptops.
- **Streamlined SaaS ecosystem** by expanding Single Sign-On and rationalizing applications, reducing the active SaaS footprint while tightening identity security.
- **Drove agile delivery & automation**—transitioned all technology projects to Scrum, produced annual roadmaps, and introduced automation for repetitive tasks and dashboard-based metrics tracking.

- **Enabled product innovation**—provided security oversight and technical guidance that delivered PW&A and TCP platforms to production and supported AI/ML form-recognition initiatives.
- **Built a high-performance team culture**—published role descriptions and skills matrix, instituted ongoing performance reviews, and recruiting and restructuring to expand capacity.

ALTRUIZE, FOLSOM, FREEPORT, IL - 2023 TO PRESENT

FRACTIONAL CTO

- **Steered the product & cloud roadmap** for Altruize's cross-platform (iOS / Android / web) application that lets volunteers, schools, nonprofits, and CSR programs log, verify, and report service hours in seconds, eliminating manual paperwork.
- **Architected a secure, role-based data platform** that centralizes volunteer information and enables one-click digital verification, replacing fragmented paper logs with a trusted source of impact data.
- **Launched a consumer-grade mobile experience** that earned a 4.6-star rating in the App Store, boosting weekly active volunteers and organic adoption.
- **Delivered self-service analytics & exportable reports**—giving nonprofits board-ready insight to substantiate grant requests and donor outreach.
- **Instituted DevSecOps, compliance, and cost-optimization practices**, accelerating release cadence while maintaining a lean startup budget.
- **Partnered with the founding team on fundraising & partnerships**, preparing technical due-diligence materials that helped secure Early-Stage Symposium recognition from the Wisconsin Technology Council.

GHOSTLY KITCHEN, SAN FRANCISCO, CA - 2021 TO 2023

FRACTIONAL CTO

- **Architected a cloud-native, micro-services AI platform** that unifies inventory control, recipe costing, invoicing, sales forecasting, and operational dashboards for multi-unit restaurants.
- **Drove the end-to-end Agile delivery** of 1,100+ Jira stories—stood up CI/CD pipelines, sprint rituals, and automated testing to move from monthly to continuous weekly releases.
- **Integrated leading POS & workforce systems** (Square, Toast, etc) via REST APIs, enabling real-time sales import, automated SKU decrement, and labor-cost reconciliation.
- **Implemented an event-driven Inventory Journal & SKU-performance engine** that surfaced variance and shrink analytics across locations, replacing spreadsheet-based tracking.
- **Hardened & optimized AWS infrastructure**—containerized services with Docker, added SSL/TLS and Nagios monitoring, and trimmed compute spend through rightsizing and credit management.
- **Resolved critical performance constraints by profiling queries** and introducing lazy-loading, cutting SKU/recipe lookup latency from >4s to well under 2s for power users.
- **Advised founders on product strategy, pricing, and fundraising**—produced architecture diagrams and cost-to-serve models used in investor pitches and early-adopter onboarding.

VECTRA NETWORKS, SAN JOSE, CA - 2018 TO 2023

IT MANAGER

- **Engineered a cloud-first, security-by-design technology roadmap** that aligned with corporate OKRs, streamlined operations, and positioned the business for scalable growth.
- **Built and coached a high-performing IT organization**—established Agile rituals, skills matrices, and career paths that elevated team engagement and accelerated project velocity.
- **Strengthened perimeter & hybrid-cloud defenses** by deploying next-gen firewalls, SASE/VPN services, and automated policy management, enabling secure remote access and multi-cloud workloads.
- **Modernized enterprise networking across multiple campuses**—executed switch, wireless, and circuit refreshes that boosted throughput, reduced latency, and increased overall resiliency.

- **Owned and optimized a \$3 M annual technology budget**—partnered with the C-suite to prioritize investments, renegotiate vendor contracts, and deliver measurable ROI.
- **Transformed end-user service delivery**—implemented ITSM workflows, SLA dashboards, and a self-service knowledge base, reducing MTTR and elevating customer satisfaction.

BMC SOFTWARE, SAN JOSE, CA - 2017 TO 2020

LEAD NETWORK ENGINEER

- **Supported a global network & security estate** spanning 40 international offices and 4 Tier-III data centers, sustaining **99.99% uptime** for 6000+ employees and customer-facing SaaS platforms.
- **Mentored a high-performance team of nine engineers**—introduced OKRs, blameless post-mortems, and upskilling tracks.
- **Modernized perimeter & remote-access security** by deploying Palo Alto next-gen firewalls and a global VPN fabric, delivering Zero-Trust controls and a **60% improvement in remote-access throughput**.
- **Engineered cost-efficient circuit upgrades** that **doubled aggregate bandwidth**, aligning capacity with aggressive cloud-migration targets.
- **Partnered with the other teams** to shape a \$12 M annual infrastructure budget and a hybrid-cloud networking strategy, enabling new SaaS offerings and accelerating time-to-market.

GLOBAL CAPACITY, SAN JOSE, CA - 2016 TO 2017

NETWORK AND TELECOM MANAGER

- **Re-engineered the enterprise core network**, designing and implementing a new backbone that increased reliability and simplified data-center management.
- **Led a four-site SD-WAN proof of concept**, validating architecture and accelerating product development while boosting network agility.
- **Strengthened security posture** by configuring and deploying Cisco ASA firewalls, enabling proactive threat mitigation and safeguarding operations.
- **Provided end-to-end infrastructure support**—partnered with server, database, and telecom teams to maintain uninterrupted technology services.

PREVIOUS EXPERIENCE

CLARITY & X NUTRIENTS, PLEASANTON, CA - 1997 TO 2012

CEO

- Pioneered logistical infrastructure transformation, revolutionizing call-center support, order placement, and inventory management for heightened efficiency.
- Spearheaded groundbreaking designs that set new industry standards and incorporated cutting-edge technologies, significantly improving product usability.
- Managed network infrastructure, server administration, and technical support, ensuring uninterrupted technology operations for optimal business performance.

Education and Credentials.

MASTERS BUSINESS ADMINISTRATION (MBA), UNIVERSITY OF ILLINOIS

MASTERS OF SCIENCE IN ELECTRICAL ENGINEERING (MSEE), UNIVERSITY OF CALIFORNIA, DAVIS